Field Staff Tracking & Online Reporting App

vayak®
make life easy

STAFF CARE

www.vayak.co.in

vayak Private Ltd.

About Us

- **Since 1995 in Software Field**
  (29+ Years of Experience)
- **2 State level award winner**
  (For Best Performance)
- **All India level Network**
  (Sales and Support Network)
- **More than 3000+ satisfied clients**
  (Different kinds of Software and Apps)
- **Trade mark registered**
- **Copy Right registered**
- **ISO 9001 : 2015 Certified**

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Awards Winner Company

Gujarat's Max. Software in Co-op. Sector

Best Performance Award in Co-op. Sector

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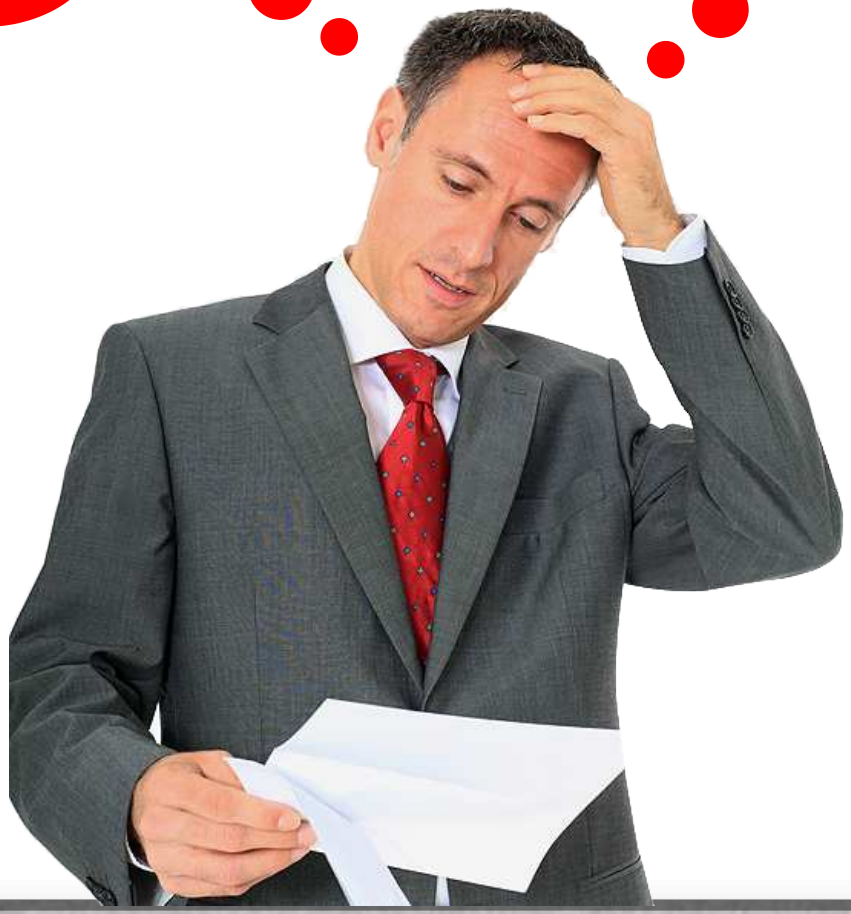
How to Control and Monitor Office Staff??

How to Control and Monitor Field Staff??



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Office Staff controlling systems used by Companies

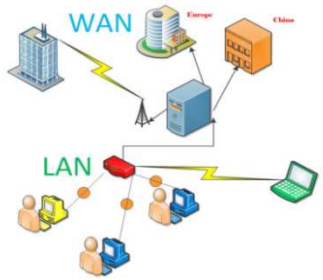
Bio-Matrix Attendance

CCTV Camera

Door open by Id-Card

Phone control
by Epbx

Internet security by Firewall



Computer Lan / Wan

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Problems of Field Staff (Marketing / Service / Site Staff)

Sleeping in garden

In working hours at noon time many field staff found sleeping in the garden and wasting time.

Part time work

In working hours some field staff work on commission base for other company like insurance, personal business etc.

Stay at home

Instead of going in field, employee stay at home for personal work and show false reporting.

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Problems of Field Staff (Marketing / Service / Site Staff)

At Tea Stall

In working hour many field staff waste 2 to 3 hours daily sitting at tea stalls.

Attending Functions

Many times Staff attends marriages & Social functions in working hours w/o taking full day or half day leave.

Accident

Company cannot help the staff incase of emergency / accident as company doesn't know staff's last location / time.

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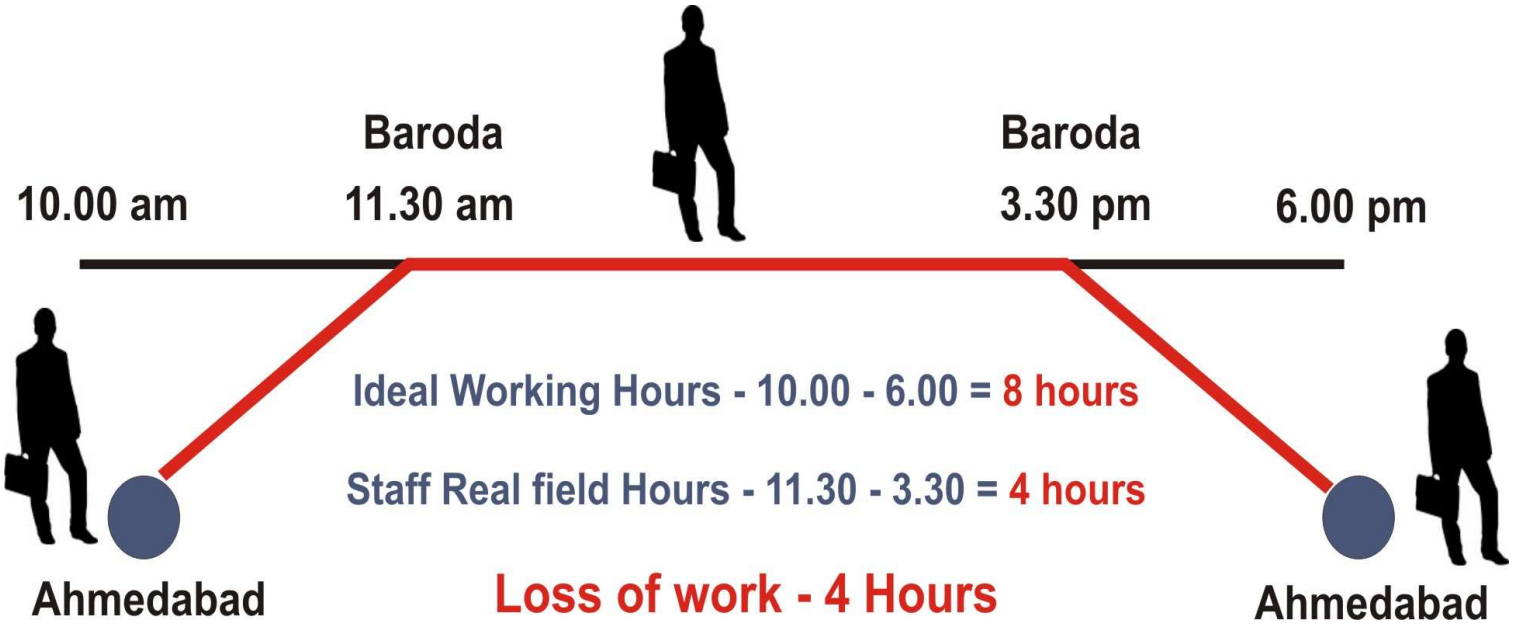
Problem — Outstation Tour - 50% less working

Example : Company's working hours for field is 10.00 am - 6.00 pm (8 hours)

But, Staff reach there late at 11.30 am and leaves at 3.30 pm (4 hours)
So, instead of 8 hours he only worked for 4 hours



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Problem — Expensive and Time Consuming Manual Reporting

- ***Phone calls*** **-** So many phone calls and communication required for reporting, transferring complains, calls, inquires and knowing what exactly field staff has done today.

- ***Email*** **-** If 50 field staff, daily send 1 email for reporting then monthly 50 x 25 days = 1250 emails received. Nobody has time to read so many emails and analyze them for getting meaningful data.

- ***Manual Paper Work*** **-** So much of manual paper work for Attendance, Visit, Collection, Sales, Expense of T.A. / D.A. & other reporting is required based on email received and reports and forms submitted by field staff.

- ***Expensive Analysis*** **-** Summarizing all emails, paper work, phone calls and whatsapp messages is very difficult and time consuming process. For data entry and analysis special team of staff is required which is very expensive.

How to get online field staff reporting, without any above activity ?

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Is your company suffer from this type of Field Staff's Problems?

One & Only One Solution Is

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Order List
Visit
Staff Route
Online Attendance
Sales
Location On Map
Site Live Reporting
Expenses
Gift / Scheme
Apply for Leave
View Party
Site Staff Attendance
Collection Entry
Presentation
Bulk SMS
Material Manage-ment
Future Tour
Complain
Change Request
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make life easy
STAFF CARE

Staff Care App is Useful for Filed Staff Like

Marketing

- Corporate Sale @ Office
- Order Taking for F.M.C.G.
- Industrial / Site Marketing
- Door to Door Marketing
- Any Co. can use for Marketing

Service / Repairing

- Repairing at Home
- Repairing at Office
- Repairing at Industry
- Repairing at Site

Construction / Eng. Site

- Builders and Contractors
- Engineering Projects
- Government Contractors
- Railway, Bridges, Dam work
- Many more..

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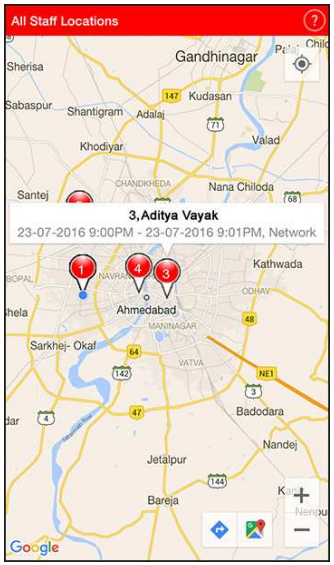
Features of Staff Care

Staff Location on Map

Activity based Location of field staff can be seen on map.

Benefits :

- Admin can see the mobile battery % of field staff with his last
- location.
- If any inquiry or complain from the area nearby the staff location than it can be transferred for fast solution.
- If staff is in any trouble like accident, kidnapping or health
- problem company can see his last activity location to help him.

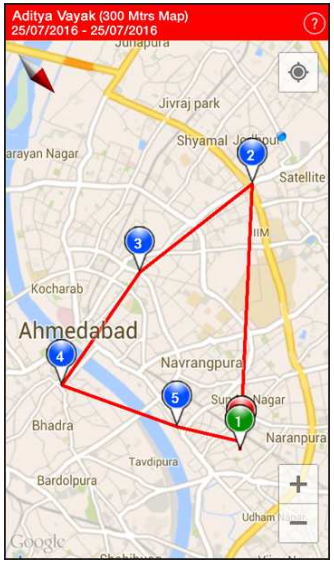


Staff Traveled Route on Map

Staff's traveling based route on activity based location can be seen.

Benefits :

- Admin can see route traveled by staff for any given date for knowing his activity, working pattern and his time punctuality in the field.
- Admin can see Staff reached in field as per planning at proper time and leave at proper time or not.



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Attendance Entry

Start Attendance

- When Field Staff Start his day from home or reached in field, he has to do entry in Start Attendance.
- His Date, Time and Location will be auto captured. He has to enter his detail of today's work plan and **he can enter his start vehicle meter reading with photograph**.

End Attendance

- When Field Staff reaches back home, he will make entry in End Attendance.
- His Date, Time and Location will be auto captured. He has to enter work done detail **Like Daily allowance, Traveling allowance and his last vehicle meter reading with photograph.**

Attendance Report

- **Admin** : Date wise day start and day end detail report is available for calculating staff's attendance with his working hours, kilometers traveled by him, D.A and T.A. etc.
- **Staff** : can view that on which date he has worked for how many hours & in which area

Benefits

- Company will get online attendance, work done details and daily kilometer traveled by staff.
- Monthly staff wise attendance report with D.A., T.A. and expenses done by staff can be known.

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Visit Entry

Start Visit (with Location & Time)

Before starting customer meeting or service, staff will do an entry in Start Visit.

- **What** : His Date, Time & Location will be auto captured, he has to enter only party name.
- **Why** : This information is helpful to office to know that at presently where the staff is?

End Visit (with Location & Time)

After completion of every service or marketing meeting staff has to do end visit.

- **What** : His Date, Time & Location will be auto captured and he has to enter other details.
- **Visit Detail** : Whom he met, Work done, What next etc.
- **Photograph** : Can take photo of Visiting Card/ Product/ Sign-board etc.
- **Follow up** : Person can set next follow up date of that client.
- **Payment Received** : If payment is received, that can be entered here.
- **Order taken** : If order is taken then it can be entered here.
- **Gift & free sample** : If gift/free sample is given, that can be entered here with quantity.
- **No Sales Reason** : Staff can enter the reason for no sale e.g better scheme/ offer of competitor, distributors service issues, high product price, less visibility of product etc.
- **Feedback** : In this option feedback from the client can be entered by the field staff.
- **Product Explain** : Out of our multiple products, which product is explained to this client can be entered here.

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Visit Entry

Single Visit Entry System

- In some cases, visits are of less duration like visit to the outlet for FMCG marketing.
  In that case start visit / end visit, 2 entry is time consuming and lengthy.
  So for that kind of business **single visit entry module** is also available for fast working.

Visit Report

Date wise / Zone wise summary and detail report

- List of Parties not visited by our staff (in any given duration)
- Visit Analysis Summary – Staff wise, Zone Wise & Work Done Wise summary
- No Sale Report – This report will give you the reason, why outlet has not given order.

Benefits

- Online Data Entry :- Company will get online all information of all visit, So no need of data entry.
- Stop False Reporting :- Staff's each and every visits date, time and location is available.
- Gift / Samples distributed while visit can be tracked and recorded.
- Next follow up date can be managed. * Staff performance can be improved.

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Bit / Route / Area Wise Visit & Order Entry

In the morning after starting attendance in mobile, executive can select his bit / route. He will get list of Parties in his selected bit.

Area Wise Visit

- Executive can view list of his clients Area/ Route wise.
- He can get Visited/ Pending/ All Clients filter view of particular tour days.
- Hence he can do start visit and end visit of respective client easily.

Area Wise Order

- Executive can take order of clients came in particular Area or can take order from shops that comes under particular Distributors.
- End of the day he can view the list of order taken from his visited clients.

Benefits

- List of all outlets of particular bits / route is available so executive's doesn't miss any clients /
- outlet of that area. So his performance and productivity will be improved.
- New staff can easily find out clients / outlets of particular area.

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Expense Entry

Expense Entry

- Daily expense of Bus / Train Fair, Food, Hotel, Petrol, Auto etc. can be entered by staff in his mobile. His location, date and time will be auto captured. So false expense cannot be claimed.

Sanction Expense

- Manager / Admin can sanction expenses done by executives, by verifying the expenses from website or in his mobile.

Expense Report

- **Date wise** : On which date how much expense done by staff that can be seen here.
- **Expense type wise Summary** : Which type of expense Like (Bus fair, food, auto etc..) is how much done by staff that can be seen.

Benefits

- Staff doesn't need to maintain Expense Sheets, bills and tickets day wise to show at office.
- Online and on time data entry is possible. So less chances of false expense and information.
- With expense entry in mobile photographs of tickets and bills can be taken.
- Problem of misplace or lost of expense bills and tickets for proof can be minimized.

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Collection Entry / Pending Collection Entry

Payment Collection Entry

When : In field when staff collects payment at that time he has to do it's entry here.

What : Staff can enter Date, Party, Type of collection (like New Sale, AMC , Service charge), Collection amount, Cash or Cheque, if cheque than Bank Name, Branch, Cheque number etc.

Status : Amount deposited in bank or handover to office can be entered. Rest amount is with him that can be known by office.

Auto SMS (if required) : When collection data is synced to server auto generated SMS can be send to client confirming amount he has paid.

Pending Collection & Report

- Zone wise, Party wise latest pending collection list can be seen in mobile if entered or updated from website.
- On which date how much amount is collected by staff and in that how many percentage commission he will get, total collection and total commission can also be seen by him.

Benefits

- Admin can see that how much collection done and where it is (with Staff / Office / Bank).
- Staff can do party's pending collection recovery easily without demanding pending recovery list regularly from office.

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Order Taking

Order Taking

Sales staff can enter order in his mobile with party name, date and detail.

- Multiple items with quantity and price can be entered in mobile app.
- Multiple price list and scheme / offer can be seen in mobile app.
- All the order data can be synced online to the server.

Live Data at Office

- Within few seconds Party wise order data will be available to office.

Fast Delivery possible

- Fast Delivery and dispatch of product is possible by office staff.

Order Report

- Online order report is available – party wise, items wise, summary and detail.

Benefits

- As live data of order taken is available to office, So 20% - 30% time can be saved.
- Every thing is on line and on time so staff becomes more productive.
- No manual and repetitive work to be done by office staff.
- Field staff have to place the order in mobile app, so less chances of making mistakes.

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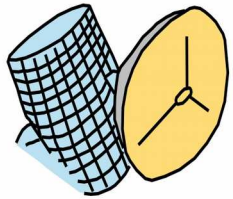
Online Order Process Flow

Start Attendance

Visit to Client

Take Order & Payment
in STAFFCARE App

Order
&
Delivery
PROCESS



Data Sync to Company
by Web Server

Order Data available
in admin Website

Dispatch Route given to
delivery man as per order

Delivery to Client

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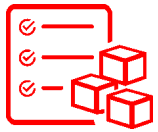
Stock Taking

Stock taking feature is generally used by Manufacturer for getting available stock Data from its distributor and stockiest. In some cases retailer's stock can also be entered depending on requirement.

Stock Taking

- Staff can enter product wise stock detail in his mobile periodically.
- That stock data will be available online in admin website for future analysis.

Stock Report



- Online detail and summary stock reports are available.

Benefits

- As online stock data is available to office, so there is no need of manual data entry in excel
- Businessman can plan production / future purchase of material depending on the stock available.
- He can know product wise quantity available in market.

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Sales Entry

This feature is useful for companies selling services like mutual fund, credit card, software, insurance, consultancy etc. (For multiple product with different quantities and multiple price list we have separate option of **Order Taking**).

Sales Entry

- **When** : Staff sale any product or services he will do sales entry.
- **What** : Staff can enter Date, Party, Sales type (like New Sale, Repeat Sale, Spare parts, AMC etc…), Sales amount, his commission in percentage.

Sales Report

Staff can see details of sales done by him.

- **Commission** : How much sales he has done and on that how much commission he will get.
- **Date wise** : On which date how much rupees sale done by him.
- **Type wise** : Which type of sales of how many Rupees, he has done (New/Resale etc.)

Benefits

- Staff can see his total sales and commission for given period.

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Complains / Follow ups / Inquiry

New Complain

- Reception staff or any other staff can enter the complains or inquiry of party from website or mobile.

Handover Complain

- The complain came in office and entered by the operator can be seen by manager in his mobile or website. He can handover it to specific staff online.

View

- Staff can see that complain detail, with name, address and charges to be taken in his mobile and can plan to solve it.

Close

- Staff can close that complain after visit from his mobile.

Benefits

- Staff does not need to maintain complain manually.
- As the staff's current location is known, new complain transfer is easy for instant support.
- To handover complain/ inquiry and keep watch on it is not a big problem.
- Follow up of complain to staff, or that complain is closed or not can be known.

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Complain / New Inquiry Management Process

Receive Complain / Inquiry from Different way

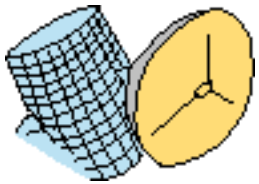
Complain / Inquiry Entry in Mobile or Admin Website

Handover Complain / Inquiry by Manager to Staff as per Location, Problem & work

Inquiry with detail in his mobile

Staff will Visit Party to solve complain / for Marketing

After Visit Close Complain / Inquiry with work done entry in Staff Mobile



Web server

Data will be updated to Company

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Future Route Plan & Change Assign

Future Tour Plan

- Admin can send the future tour plan to specific staff from his mobile or website.

Change in Plan

- If any change is required in emergency then admin can re-schedule the plan and send to specific staff.

Send Route Plan

Admin can send the route plan to the field staff which he can see on his phone.

Benefit

- Assigning the future tour plan personally to each staff is becomes easy and less time consuming.

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Leave Application and Sanction

Leave Application by Staff

- Staff can apply for leave from his mobile. Types of leaves (like Medical, Casual or paid leave etc..) Reason, from which date & for how many days leave required can be applied.

Online Leave Approval by Manager

Before sanction leave admin can check :

- In his department any other person is on leave on same dates or not.
- How much leave that staff has taken till date.

Online Leave Status

Staff can view in his mobile that admin has sanction or cancel his leave with reason.

Leave Report

Type of Leaves (Like: Medical leave, Casual Leave, Paid Leave etc.) he has taken.
How many times staff has taken the leave and for how many days he has taken the leave

Benefits

- If field staff is on tour then also he can directly apply for leave without coming to office and know whether his leave has been sanctioned or not.
- Admin has proper online information of staff's past leaves and which type of leave he has taken for how many days ?

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Party Data

View My Party

- Staff can see all the details of Party like Address, Contact no., Responsible person, Party Status, Collection due etc.

Filter / Call / SMS

- Staff can filter or search his parties name wise or zone wise in mobile and can call or message to them directly from this application.

Change Request - In Party detail

- If field staff came to know about any change in Party's address, phone number or other details than he can send a change request to company.

Benefits

- Company's data will remain up to date due to continues updating from staff.
- When new staff join, Company can handover party data easily.
- When any staff leave the job application deactivated, so data is secured.

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Gift / Sample

Gift and Samples Management

- **Gift purchased** : Total gift purchased by company can be entered in website.
- **Gift issued to staff** : from office how many gifts issued to each staff can be entered in website.
- **Gift distributed by staff** : Staff distributes the gift to the party while Visit / Order that detail he can enter in his mobile.
- **Gift wastage** : Some gifts gets spoiled or broken, so its entry can be done in website.
- **Gift returned by staff** : can be entered in website.

This way full gift management and gift stock is available online and on time.

Gift Report

- Company can know overall gifts purchased, issued, wastage & stock with them.
- Staff wise gift distributed and remaining stock with staff can be known.

Benefits

- Overall gift management can be recorded and mishandling and malfunctioning can be minimized.
- Company's can assure that all gifts reaches to appropriate person on time.

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Survey Form & Data Collection

This feature is generally used for Survey agencies, NGOs, Government Department, RBI, NABARD and many companies to survey for launching new product, plans and services. Survey Can be conducted at different places like rural area, slums, schools, colleges, retail outlets etc.

Survey Form Filling

- Staff can fill the survey form with photo in mobile, by interacting with the person.
- Company can add the multiple survey forms. So single staff can conduct multiple types of survey easily.
- Even without internet you can save survey data in mobile offline. Then you can transfer or sync data to the server when internet is available.

Benefits

- Staff's mischief of filling survey forms, without visiting the people can be minimized, as staff's date, time & location of each survey will be auto captured in this app.
- Manual hand written survey form filling is costly & time consuming. As collecting, storing & maintaining them requires too much efforts. By mobile app company can save lots of money on stationary, printing, data entry staff, infrastructure & computers.
- Organization will get day-to-day data & online reporting of survey.
- All data will be available in Excel file.

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Site Live Reporting

Site Live Reporting

For whom : For the company having field staff like Site Supervisors, Engineers, Drivers, Industrial Auditors, Asset Verification Team etc.. can do online reporting continuously by mobile app.

What : In this feature supervisor can enter site work progress report hourly with detail like project name, work done with live photo and comment. Date, Time & Location of Supervisor will be auto captured.

- Admin can see the work progress of site with photos in website or mobile.

Benefits

- Site engineer has to remain present at site to take live progress photos and reporting.
- The progress on site is visible in photos at office in website or admin mobile.
- Any required immediate action can be taken by admin.

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Material Management

Material Management

- This feature is useful for site supervisor, in maintaining inventory of each product consumed at site.
- Site supervisor can enter details of material movement at site in his mobile.
- Material movement entry can be like material received, material consumed at site, material transferred from one site to another, material wastage etc.

Material Management Report

- Total material consumed at site during given period can be known.
- Online product detail ledger is available for each product.

Benefits

- Total material movement can be tracked and project cost can be calculated without maintaining manual registers and data entry in excel.
- Mischief or theft of material at site can be minimized.
- Material consumed / wastage at each project site can be calculated for knowing project costing.

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Site Staff's Attendance

Site Staff's Attendance

- Site supervisor or Managers can take attendance of workers in his mobile.
- Site can be remote place like – Construction site, dam, bridge, road, plant, ports etc.
- At one site more than one supervisor/manager can take attendance in their mobile.
- Attendance type can be like : morning, evening, overtime, shift 1, shift 2 etc.
- Single or group photos of workers can be captured with attendance.

Site Worker's Report

- Worker's month wise working hours and wages can be calculated.
- Project site wise total working hours and cost of each worker can be calculated.

Benefits

- Mischief by site supervisor and manager in worker's attendance and wages calculation can be minimized.
- **Company can save** Rs 25,000 to 30,000 per site per month as supervisor's fake attendance can be controlled (3 - 4 dummy workers can cost Rs 1000-1500 per day).
- Proper worker wise attendance and wages calculation is possible.

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Communication

Company News & Events

- Company's Progress, Achievement, Workshops, Leaves etc. related news to all staff can be send, free of cost with color effect, by this app.

Send Message

- Admin can send message to specific staff number of times in free of cost with color effect can be seen by staff from here.
- **Department wise** : Message to the staff of particular department can be send.
- **Designation wise** : Message only to specific designation staff like Manager
- **Staff wise** sending message is possible.
- **Color Effect** : Admin can send the news or Message with background color as per its weight age.

All news and message can be seen by staff in his mobile.

New Party Registration

Staff can enter their new prospective client's full detail like name, address, phone number etc. here for future follow up. That party will be automatically assigned to him.

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How it Works ?

Owner's Mobile

Manager's Mobile

Vayak Staff Care Admin Website

GPS Satellite

24 X 7 Working Data Center

Marketing Staff

Service Staff

Site Staff

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What we will provide ?

1) Mobile Apps for your Field Staff

- Location Tracking
- Expense Entry
- Route Plan
- Company News
- View Complains
- Attendance & Visit's work reporting
- Sales & Collection Entry.
- Internal Free Messages
- Zone wise Party Address & Phone no.
- Apply for Leaves

2) Mobile Apps for Manager/Owners

Manager can also use all above features. Addition to that he can View Staff's all Entries, Reports, Current Locations, Travel Route etc. He can verify and sanction expense, leave, future route plans and much more.

3) Admin website for Back Office Staff

All entry done in mobile will be available to back office staff in admin website. They can Filter, Analyze and View all kind of reports. They can control all staff's Registration and Authorization. Also, can export the data in Excel and use it for salary, attendance etc.

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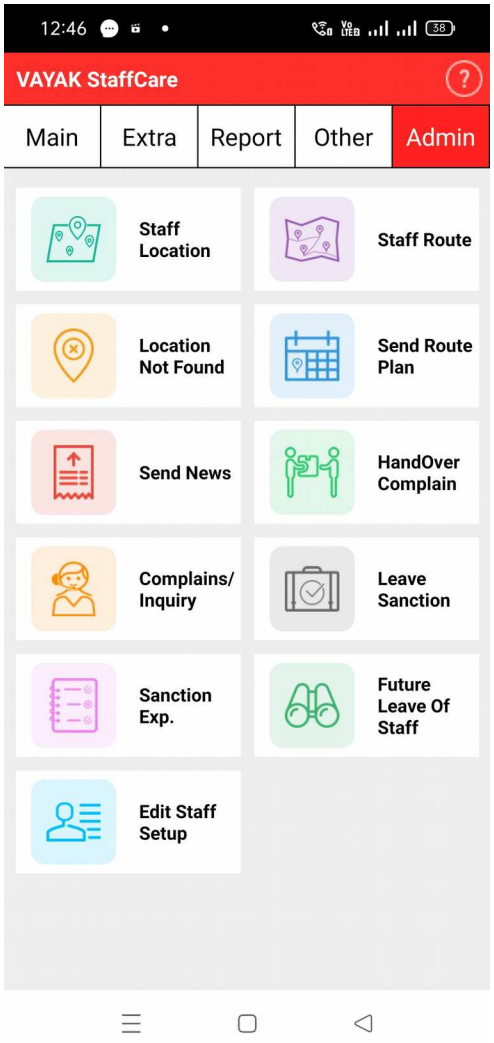
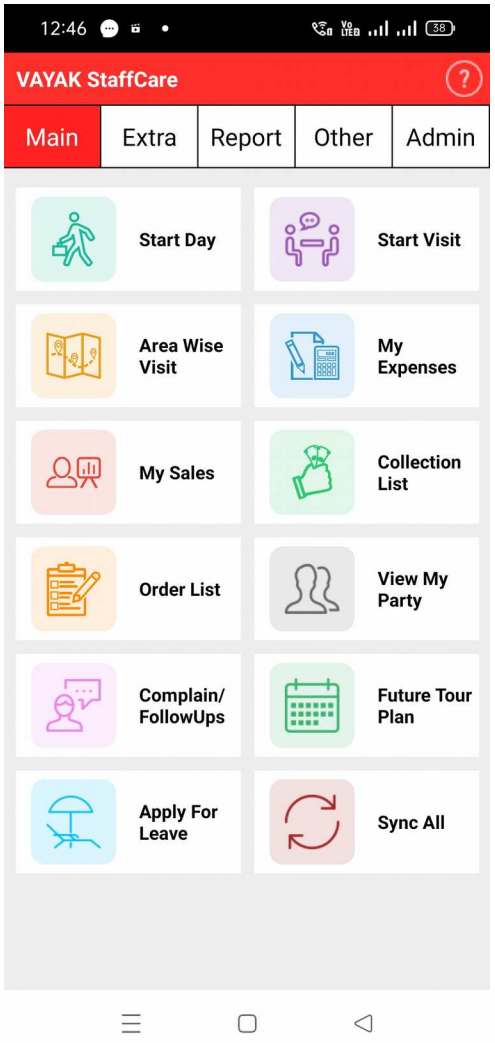
Mobile Apps Screens - Staff Care

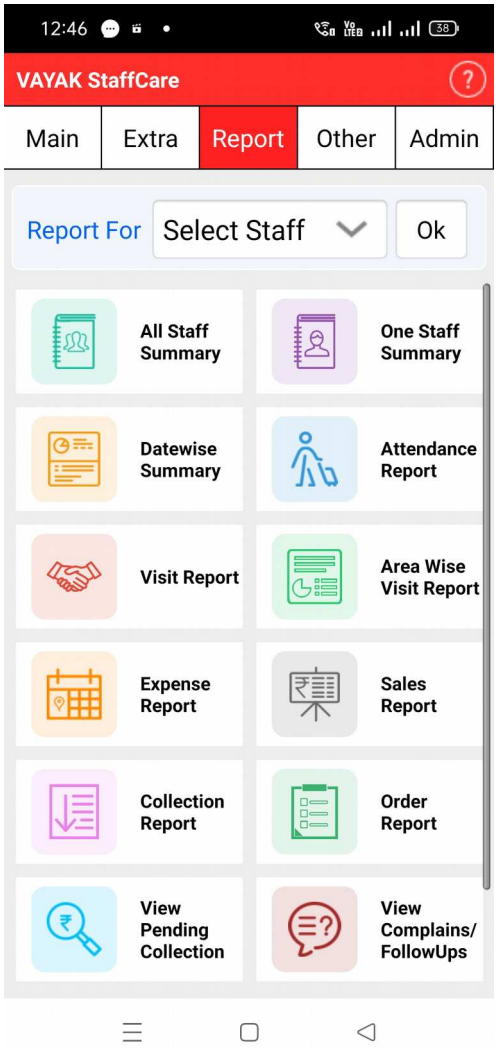
Admin



Main



Report



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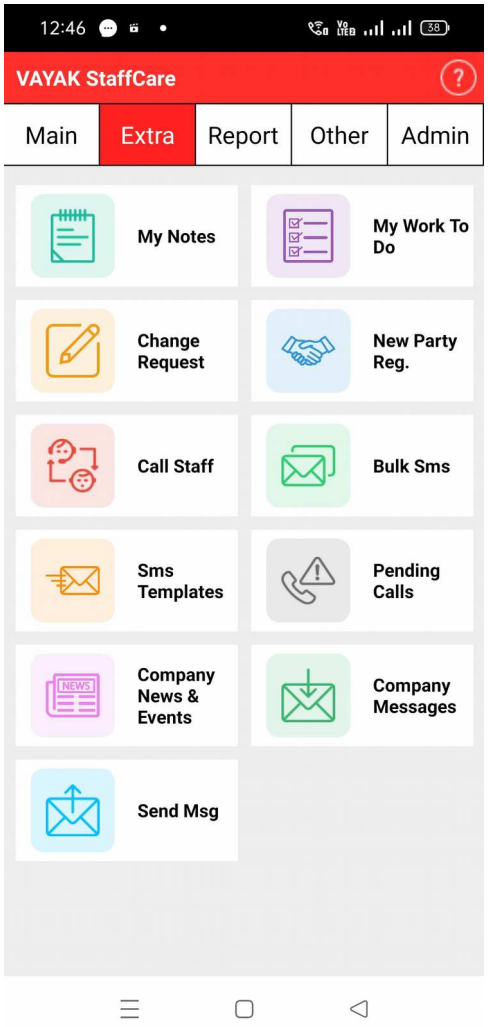
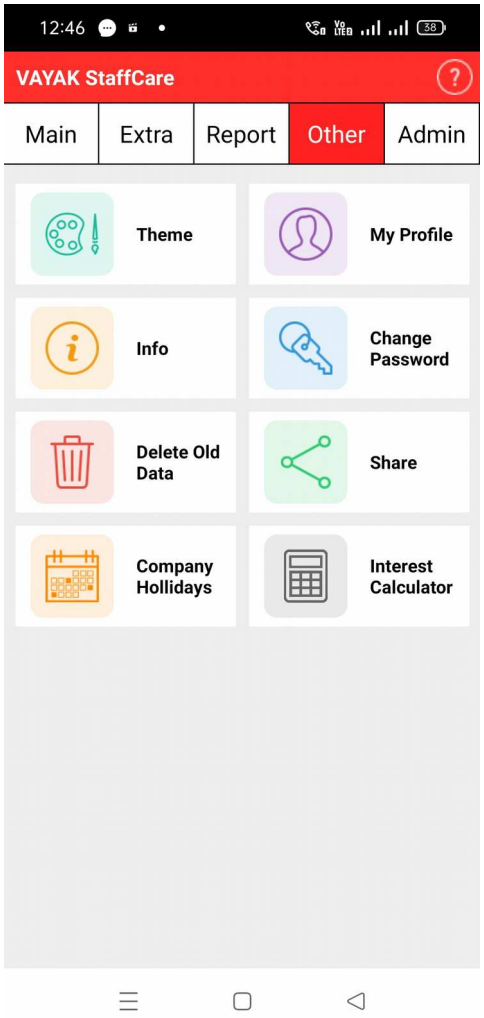
Mobile Apps Screens - Staff Care

Extra



Other



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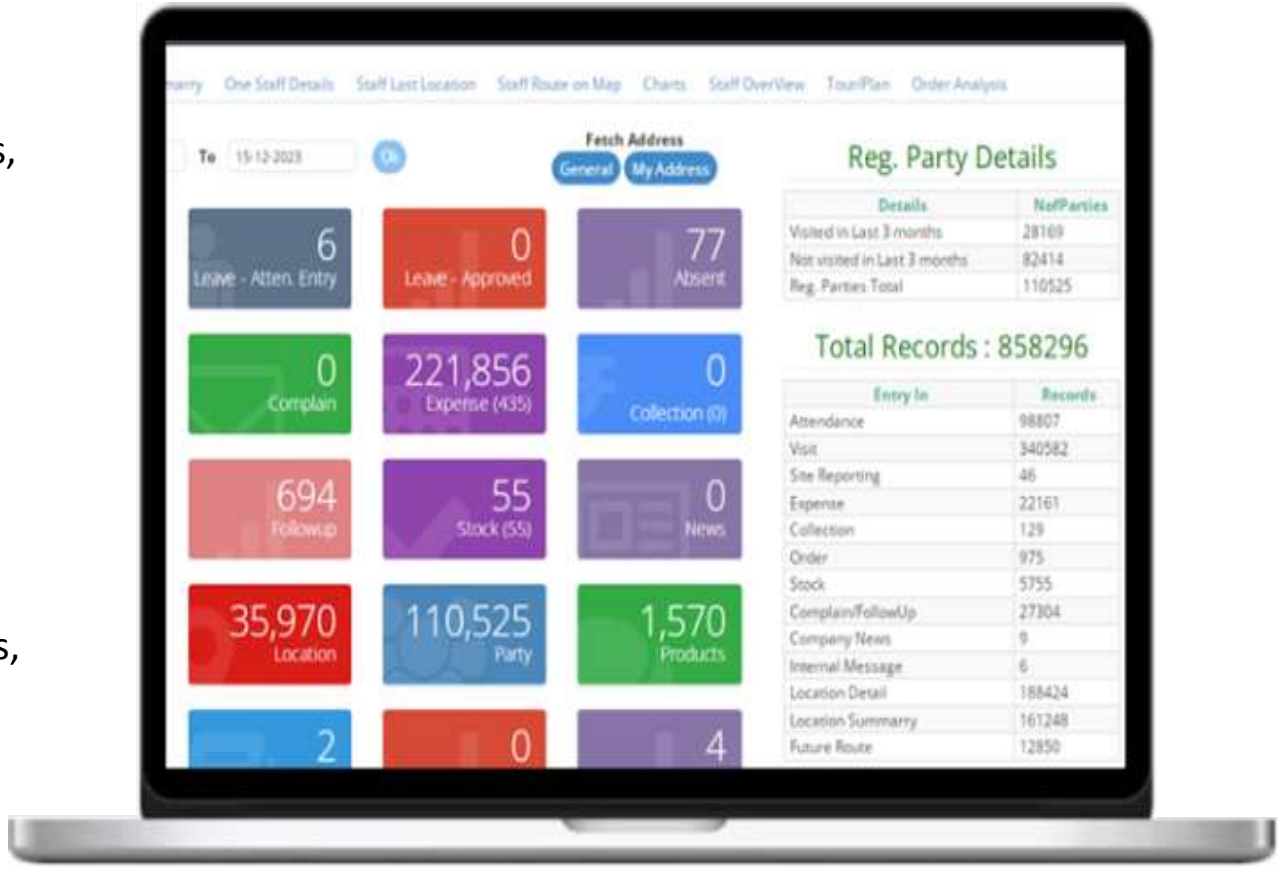
Admin Website of Staff Care - Dash Board

Summary information on Web panel about

Employees Attendance, Total Visits, Total Sales, Total collection, Total Expenses, Total Complains, Total News and Total Messages etc..

Staff mobile base live Reporting

Daily whole summary of staff live reporting is available, with tour start time and detail, no. of visits done, last visit status, his total expense, sales, collection etc. Each staff's current location with address will be displayed in report.



Setup base Web Panel

As per your Business needs you can set parameters like

- **Type of Projects** e.g. Vapi Site, Surat Project, Baroda Site.
- **Type of Expenses** e.g. Bus/Train Fare, Hotel, Food, Petrol .
- **Bank Accounts** e.g. HDFC, ICICI, BOB
- **Sales Type** e.g. Sale of Books, Sales of Clock
- **Firm names** e.g. Advance Technology, Advance Consultancy
- **Party Status** e.g. Hot, Medium, Cold and many more..

1) General Setup

- User defined extra data entry field

2) Customized Drop Down

Expense Type : Bus, Lunch, Auto, Hotel etc.
Meeting Type : Marketing, Service, Collection
My firms : VC, VT, VE etc..

3) Web user right setting

- HR can view attendance, tour, expense
- Sales Manager can view sales, order
- Account department can view sales, expense, collection, dues, orders

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Staff Registration and Rights setup

New Staff Registration :

- New Registration & Rights setup of each staff can be done here.
- You can control whole staff mobile apps from this admin website.

- ***Staff Rights Setup***
- You can set staff wise visibility of icons on his mobile app e.g.
  1) For Marketing staff - you need attendance and visit option visible & for site supervisor you want site live reporting visible.
  2) For Manager you want to show Admin tab to Sanction Expense and leave of staff and others should not be able to view that menu on screen.

Department & Designation Setup

Staff Hierarchy Setting

Company Holidays Setting

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Staff Privacy

No Location Tracking On :

- Week off : Sunday
- Holidays : Diwali, Holi etc.
- Personal Leave : Taken by staff through app.

Location Access in office Time Only. Example: 9:00 – 7:00

But, If Staff Start Tour

Before Office Time, then Location will be accessed by early “Day Start” with mobile app.

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Web Base Reports and Analysis

Data entered by staff in his mobile will be sync to the server. Then it will be available in this admin website. Here you can View, Analyzed and Filter the data staff wise, date wise and so many different kind of lists and reports are available.

Types of Report

- Attendance Reports
- Expense Report
- Sales Report
- Leave Reports etc..
- Visit Report
- Site reporting
- Collection Report

All Reports are available as under

a) Date wise summary

b) Detail report

c) Other special type

Eg. Zone Wise summary, Type wise,
Distance Duration Calculation

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Import and Export Data

Import Masters Data

At starting you can import excel data of Party, Staff and Zones etc. from our admin website. That data will be then available to your staff in their mobile after registration.

Export Excel, Csv, Pdf, Text or Print

After Data Sync to server from mobile you can view data in reports and then you can export that data from website to your local computer in Excel, Csv, Pdf, text or print for your record and analysis.

API for Data Capturing in your Software

You can get API, to capture data from Staff Care web panel. Your software team has to integrate it in your software to get data from Staff Care automatically. You can create your own reports & use that data as you like.

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Android Mobile Required for App

Android Mobile having below given Features

- For Location - GPS in mobile is required
- Battery Life - More than 1800 mah.
- For Internet - 3G / 4G Required.
- Size Of Mobile - More than 4 inch.
- Android Mobile - Version 4.0 Up Required.

Note :- In some specific android mobile staff care android app might not run due to change in android open source functions by some mobile companies.

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Loss to Company

Company is doing approx. Expense Per Staff / Day as under

Outstation Staff Exp. Per Day	Expenses	
Salary of Staff Approx. (Min. to Max.)	10000	30000
Salary of Staff Approx. (Min. to Max.)	15	15
Per Day Salary	667	2000
Bus/Train Fair, Auto, Petrol, Parking etc.	250	700
Food (100 to 200, 1 to 2 time)	100	300
Out side Allowances Per day (200 to 400)	200	400
Per Day Cost Per Person	1217	3400
Average Expense Per Out Station Touring Person		**2308**

Local Staff Exp. - Per Day	Expenses	
Salary of Staff Approx. (Min. to Max.)	10000	30000
Approx. Field staff will go 25 days in Local	25	25
Per Day Salary	400	1200
Allowances, Petrol, Misc. Exp. Per day (100 to 200)	100	200
Per Day Cost Per Person	500	1400
Average Expense Per Local Field Staff Person		**950**

Staff work for Less Hours and do False Reporting results

Performance ↓ | **Expense** ↑

Profit = Income - Expense

So, Company's Profit Decrease

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Save Rs. 1 Crore in 5 years

Loss by Staff Mischief - (For 20 Field Staff in 5 Years)		
Detail	**Out station touring staff**	**Local field staff**
Average Expense Per day	2,300	950
Showing Present but Not working		
5 Person, 4 Days not working	46,000	19,000
5 Person, 2 Days not Working	23,000	9,500
5 Person, 1 Days not Working	11,500	4,750
5 Person, 4 Days 1/2 Day working	23,000	9,500
5 Person, 2 Days 1/2 Day Working	11,500	4,750
5 Person, 1 Days 1/2 Day Working	5,750	2,375
10 Person, 6 Days 1/4 Day working	34,500	14,250
5 Person, 4 Days 1/4 Day Working	11,500	4,750
5 Person, 3 Days 1/4 Day Working	8,625	3,563
Monthly Loss	1,75,375	72,438
Average Per Person / Month Loss	8769	3622
Yearly Loss	21 Lakhs	8.5 Lakhs
5 Years Total Loss	1 crore 5 Lakhs	42.5 Lakhs

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Benefits

Benefits to Management

- Staff's Activity base location
- Staff's Activity base Route
- Increase productivity of Staff
- Reduce Overtime and Expenses
- Reduce administrative costs
- Online Staff Management system
- Online staff live reporting
- Increase profit, reduce false expense
- Company News and Events on mobile

Benefits to Manager

- Online Field Staff's Attendance
- Online Customer Visit Entry
- Online Expense Entry
- Online Collection of cash / cheque
- Online Leave Sanction system
- Online Complain Handover to Staff
- Online Staff's location and route
- Online staff reporting
- Create tour plans and assign to staff

Benefits to Staff by Mobile

- Online Tour and Visit Entry
- Order Taking and Delivery
- Online View Pending Recovery
- Online Item's Price, Detail etc.
- Online Future Tour Plan Approval
- Online Sales and Commission
- Online Expense Entry
- Online Leave Sanction system
- Online Customer's detail can be seen

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Useful for Marketing

Marketing Manager, Team Leaders, Executives, Vehicle Driver, Payment Collection Staff
(For Online Reporting, Monitoring and Controlling of Field work.)

Concept / Service Sale

- Any service providers
- Insurance, MF, Website
- Banking/Mobile/Cre. Card

Corporate/Industrial

- Computer Hardware
- Sales of tool/machines
- Office equipment,Epbx etc.

Order Taking at Shop

- FMCG Product
- Distributors
- Order taking at Shops
- Dealer's staff visit in
- field

Pharma Co. Marketing

- MR visiting the doctor
- Medical store / Distributor
- For online live reporting

Any Manufacturing, Trading or Service related Company which are having Marketing Staff, need "Vayak Staff Care" mobile App for better performance & reporting with location.

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Useful for Service Business

Service Managers, Service Executives, Technician
(For Online Reporting, Monitoring and Controlling of Field work)

Repairing at Home	Repairing at Office	Repairing at Industry	Repairing at Site
• Water Purifier, T.V. • Washing Machine, • Refrigerator, AC, etc.	• Computer, Printer, A.C. • Water purifier repair • Office equipment etc.	• Heavy machinery, Tools • Plant installation • Construction Audit etc.	• Lift / Tower repair • Construction / JCB etc.

Any Company involve in Repairing & Services of any Product at site their Service staff need “Vayak Staff care” mobile app for better performance & on line reporting with location.

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Useful for Site Supervisor

Builders, Site Supervisor, Architect, Engineers
(For Online Reporting, Monitoring and Controlling of Field work)

Useful for Business

- Builders and Contractors
- Engineering Projects
- Government Contractors
- Architect Firms
- Project Consultants
- Project and Site Auditors
- Asset Verification Co.
- Railway, Bridges, Dam work
- New Co. Site Developer
- JCB work / Drilling Sites
- Plants and Factory
- Ports, Shipping and Custom

Any Company involve in Site work their supervisors and engineers need “Vayak Staff care” mobile app for better performance and on line reporting with location.

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F. A. Q.

What is the procedure to start this application for my staff ?

You have to contact us & place the order for this android app for required no. of staff. After completion of order process, setup and training, you have to register the staff to start this application.

As a Management or Manager how I can see all staff activity ?

You can see the Staff's Locations, Reports etc. in your website in computer. If you wants to See in mobile than you have to use one staff care license for it.

Internet is required for this or not ?

Data is sync. from staff's mobile to web server which require the Internet. But, In remote area where internet is not available there also staff can work when came in coverage area, their data will sync. & management can see it.

If Staff member change his mobile device/new staff came/Resign than what ?

This application will run simultaneously in the no. of mobiles depend on no. of staff license you had ordered. If staff change the mobile than, in new mobile he can re-register the application using his user name and password. If Staff resigns and new staff came than remove old user and give new user name and password to new staff.

How I can save money using this application ?

In most of the company field staffs are not going on proper decided time in field. Company pay them for full day work but instead of going in the field many staff are stay at home for full day, some go for half day, some goes late and leave the field earlier.

Due to this company's productivity and performance decrease and false expenses increase. By using this application you can increase the staff performance and decrease the false expenses, due to it profit will increase. Use “Vayak Staff Care Field Staff Management System” to get Success. Thanks.

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Contact Us

510, Iscon Emporio,
Near Star Bazar, Jodhpur Cross Road, Satellite,
Ahmedabad, Gujarat, India.

Ph : (079) 4006 7075, 72280 70505, 99989 28065

www.vayak.co.in

E-mail :- sales@vayak.co.in

vayak Private Ltd.